



BESPOKE LOGISTICS SOLUTIONS

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Our Ethos

Our business ethos is one of innovation and proactivity where a culture of continuous improvement enables us to provide cost-effective and resourceful solutions to logistics challenges.

Our core business objective is to be the logistics service partner for businesses who want value for money, environmental credibility and exceptional service. At Howard Tenens, we believe that collective knowledge is power, which is fundamental to our three core pillars: exceptional people, building exceptional customer relationships by using exceptional business resources.

We operate from 20 locations with premium warehousing and our own fleet of vehicles. We have been trading for over 60 years and have experienced personnel whose priority is making sure our customers serve their customers to the highest standard possible.

Logistics and Warehousing

Regardless of geographical location, we can offer a bespoke solution that fits your needs, providing warehouse and distribution services globally.

At Howard Tenens we don't believe "one size fits all". We understand every customers' requirements are different and therefore create solutions to fit these. We work with multiple sectors including automotive, retail, FMCG, food and drink, packaging, and renewable energy.

Distribution and Transport

Our customers also benefit from our extensive transport network that provides haulage and distribution 24 hours a day, 7 days a week, 365 days a year. We have our own vehicle fleet, which includes a mix of vans all the way up to 44T double deck artics, as well as specialist vehicles manufactured to our customers' delivery requirements.

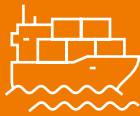
We offer parcel deliveries, pallet network solutions, dedicated loads and closed loop networks Internationally.



WE CAN HELP YOU WITH:



Customs clearance



Container collection and de-stuff



Palletising, storing and handling



E-commerce requirements



Rework, kitting and value added services



Returns and reverse logistics



Project work



Bulky and irregular stock storage and movements



Interfacing directly with our customers systems



Picking and packing



Bonded and duty requirements

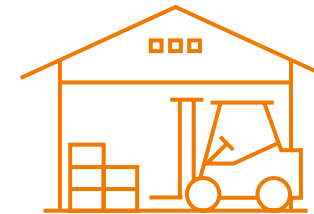


Bespoke system solutions via our WMS (JDA) and TMS (Ortec)



Why Howard Tenens?

- + As an asset rich business we are well placed to make longer term investments in our customer relationships, giving our clients confidence in our financial strength
- + Sustainable solutions to help you meet your environmental objectives
- + A true partnership approach so we can take control of your supply chain functions and allow you to get on with what you want to be doing
- + Logistics delivered with care, flexibility and a first-class reputation for success so you have no supply-chain headaches



4,000,000ft²

Custom-built logistics and tailored storage solutions, with over 4,000,000 sq ft of premium warehousing in the UK supported by national and international distribution.

Call us on 08702 415640 or visit tenens.com

Honda Logistics UK Ltd

"We operate a Total Quality Management approach that is based on systematic methods, aimed at improving our efficiency and effectiveness. It is important for our suppliers to work in line with these too. Howard Tenens' privately owned status helps this happen. I know that they can react with us as situations change, pressures grow and market demands evolve. They can blend their practices in with ours. Importantly, I believe that our cultures also complement each other's, which helps us all get to where we want to be."

Steve Jackson, General Manager

Asahi UK Ltd

"It's so important to us that everyone understands our journey and sees the bigger picture that we are working towards. To achieve this, we have worked together on several dedicated initiatives, one of which being a secondment programme. A member of the Howard Tenens team came and joined us for six months to help with a maternity cover contract and this is probably when the real partnership started to develop. This insider experience really helped Howard Tenens better understand our needs and requests."

Iain Harris, Head of Supply Chain Operations

Abel and Cole

"Howard Tenens has given us exceptional service over the past five years. The day to day running of the contract services are generally seamless but where they did add value is in their flexibility and willingness to help during times of change. A great company to work with."

Ben Reardon, Head of Logistics

Toolstation Ltd

"Howard Tenens offered us an innovative solution, on a very competitive basis, that most importantly centred on business continuity. These factors gave us the confidence to award them the business and work with us building a secure future. We have not been disappointed."

Adam Keates, Operations Director

Berendsen

"We first outsourced our operation to Howard Tenens in 2007 and have been delighted with their excellent service levels and forward-thinking approach, as well as their agility in response and complete flexibility. This, coupled with their openness and reliability, ensures that we can achieve our objectives of innovation along with new product and service development."

Jeanette Baret, Chief Buyer

DON'T JUST TAKE OUR WORD FOR IT...

Aberdeen

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Andover – Stephenson's Close

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Aveley

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Swindon – Europa

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Swindon – Groundwell

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Sunbury-on-Thames

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Tilbury

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Winsford

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Winsford Industrial Estate,
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At Howard Tenens, we freehold own the majority of our properties. The Group operate over 4,000,000 ft² nationwide. This enables us to provide flexibility across our sites for both lease and 3PL solutions.



1983

Peter Morris (Chairman) headed a management buy out. Business commenced in Andover, Boston and Basingstoke

START

1985

Andover Macadam Way acquisition of the new site

1986

Tenens Way was built at the existing Tenens Boston site

1989

Unipart disposal

1990

Autoprime acquisition

1994

Howard Tenens Swindon acquired Europa Park

1999

Howard Tenens Sharpness acquisition

1993

Autoprime disposal

2000

London operation commenced

2004

Aveley purchase

2006

Sharpness additional buildings "F" and "J" built

2003

Additional Andover site □ Stephenson's Close purchased

2010

10 vehicles converted

2008

Tenens Environmental created

2012

Coca Cola Enterprises contract award and Dagenham site opening to service the Olympics. Keith Charlton brought on as MD. Costa Express business won

2011

Version 2 conversions developed

2014

£1m investment in Swindon Gas Re-fuelling station

2009

Dual Fuel trials commenced with Hardstaff conversions

2013

38 vehicles converted to CNG with Prins. Solar logistics commenced

2018

HT Live app created and rolled out. Major retail project work commenced

2015

Manchester site purchased

2016

Bristol Gateway I built in Sharpness. Swindon Groundwell site purchased. JDA WMA roll out commenced

2017

All customers transferred on JDA Warehouse Management System. Two 100% Gas 26T Rigid vehicles commissioned □ first in the UK. Swindon Groundwell and Manchester sites refurbished and opened. New site in Chepstow purchased. JDA WMA roll out completed